

ESTABLISHED IN  
**2005**



**PFSCM**

Partnership for Supply Chain Management

# OUR MISSION

We strengthen, develop, and manage secure, reliable, cost-effective, and sustainable global supply chains to improve the health and well-being of people in low-and-middle income countries through increased access to quality and affordable health products.



- Headquartered in Arlington, Virginia, US.
- Operational facility in The Netherlands.
- Access to eight JSI offices in the US, and 42 JSI offices in other countries around the world.

PFSCM is a subsidiary of one of the leading international health consultancy organizations in the US — **JSI Research & Training Institute, Inc. (JSI)**.



**85**

Seconded full-time staff members in the US and NL offices.



## IMPACT FIGURES

**> \$483m**

Worth of health care products procured in 2019



More than **\$53.4m**

achieved in procurement savings when comparing 2019 to 2018

More than **\$3.4m**

achieved in freight cost savings in 2019



Number of globally recognized suppliers we have access to **> 250**

**80%**

On time and in full (OTIF) in 2019



Countries served in 2019 **> 64**

## AFFILIATIONS

Reproductive Health Supplies Coalition (RHSC)  
ARV Procurement Working Group (APWG)  
AIDS Medicines and Diagnostics Service (AMDS)  
Partnership for Quality Medical Donations (PQMD)  
Global Logistics Emissions Council (GLEC) adopter  
Global Accelerator for Paediatric Formulations (GAP-f)  
United Nations Global Compact

## AWARDS



RECOGNIZED FOR WORK TO SAVE LIVES THROUGH STRONGER PUBLIC HEALTH SUPPLY CHAIN

**2010** Won **TWO Supply Chain Distinction** awards from the European Supply Chain & Logistics Summit

**2012** Finalist for the **Supply Chain Innovation award** - Council of Supply Chain Management Professionals (CSCMP) & SupplyChainBrain

**2014** Winner of the **World Bank's Science of Delivery Award** for procurement in the Complex Situations Challenge



# SERVICES

Forecasting | Demand planning | Quantification | Sourcing | Procurement  
 Warehousing and storage | 4PL | Last-mile delivery | Logistics  
 End-to-end tracking | Data and performance reporting | Quality assurance  
 Vendor prequalification | Technical assistance



# CLIENTS

- The Global Fund to Fight AIDS, Tuberculosis and Malaria
- El Consejo Nacional para el VIH y el Sida (CONAVIHSIDA)
- Janssen New Horizons program
- Determined, Resilient Empowered, AIDS-Free, Mentored, and Safe Women (DREAMS)
- Bill & Melinda Gates Foundation
- Ethiopian Pharmaceuticals Supply Agency (EPSA)
- Ethiopian Food & Drug Administration (EFDA)
- Ministry of Health of Malawi



- Tailored, accurate, real-time information
- End-to-end visibility and tracking
- Data-driven decisions
- Improved chain of custody

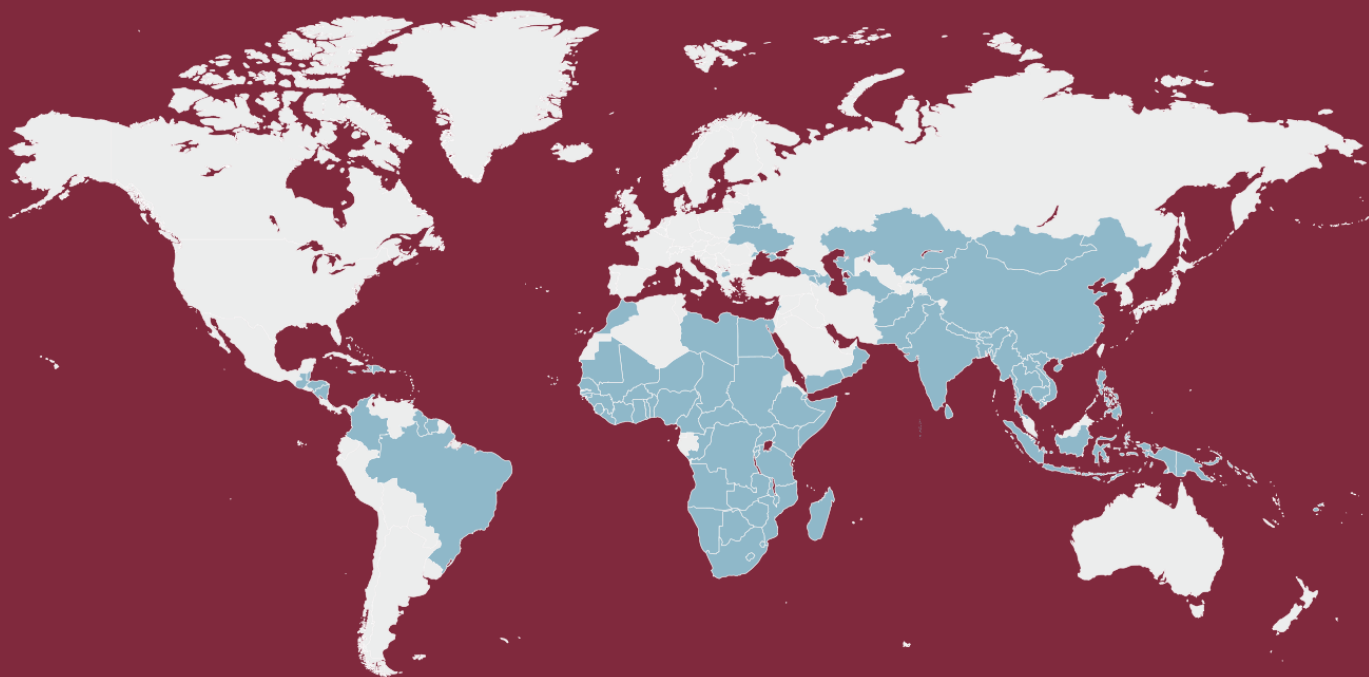
## ONE NETWORK ENABLED CONTROL TOWER



Real-time supplier and freight forwarder data for complete supply chain visibility

## COUNTRIES SERVED

- West and Central Africa — since 2007
- Eastern and Southern Africa — since 2007
- Latin America and the Caribbean — since 2010
- Asia — since 2012
- Middle East and Europe — since 2014



- Artemisinin-based combination therapy/antimalarials
- Pipettes and pipette tips, blood collection tubes
- Rapid diagnostics tests
- Antiretrovirals (ARVs)
- Personal protective equipment
- Male circumcision kits
- Reagents and controls for analyzers
- Dried blood spot kit

## FREQUENTLY PROCURED PRODUCTS



Cepheid GeneXpert Systems  
Roche Cobad 4800 System

Abbott Molecular m2000 RealTime Analyzers